

## **IP CENTREX**

## **IP-Centrex vs. Traditional PBX**

	IP-Centrex	Traditional PBX
System	<ul> <li>Connect to high-end phone system managed by <i>DCANet</i></li> <li>No upfront PBX purchase or lease</li> </ul>	<ul> <li>Must purchase or lease PBX</li> <li>Small, low-end systems start at \$9000 and sky rocket with higher numbers of users</li> </ul>
Service	<ul> <li>Maintenance is included</li> <li>Pro-active phone system and telecom support</li> </ul>	<ul> <li>Expensive, recurring maintenance contracts and other ongoing expenses</li> <li>24-72 hrs for typical service call</li> </ul>
Reliability	<ul> <li>Total IP network redundancy</li> <li>Multiple telecom provider connections</li> <li>Primary and Backup Service lines</li> </ul>	Reliance on one PBX, one set of phone lines, and one phone company for service
Management	<ul> <li><i>DCANet</i> will monitor and manage your communications network with you</li> <li>One vendor, one contact, one bill</li> </ul>	<ul> <li>Your staff must manage your telecom network</li> <li>Your staff must oversee multiple vendors, and review all bills</li> </ul>
Pricing	<ul> <li><i>DCANet</i> passes bulk-rate savings on to you</li> <li><i>DCANet</i> gives you a fixed monthly rate</li> </ul>	<ul> <li>Your staff negotiates rates with each phone company, higher rates for stand- alone businesses</li> <li>Rounding up, taxes, surcharges inflate phone bills</li> </ul>
Features	<ul> <li>Advanced features are standard:         <ul> <li>Remote Locations/Home Offices can be networked</li> <li>Conference Calling</li> <li>Voice Mail</li> <li>Direct Inward Dialing</li> <li>Web Portal Access</li> <li>Unified Messaging</li> <li>Auto Attendant</li> <li>And more</li> </ul> </li> </ul>	<ul> <li>Advanced Features only available with expensive high-end systems or as add-ons</li> <li>3rd Party conference services are expensive</li> </ul>
Growth	<ul> <li>New features added regularly</li> <li>The number of Users is only limited by your WAN/LAN</li> <li>Additions take only minutes</li> <li>Moves are plug and play</li> </ul>	<ul> <li>Locked into a PBX whose technology becomes antiquated</li> <li>Limitations on number of users require regular capital investment</li> </ul>